# **MASTER PRICE GUIDE**

## & TURNAROUND TIMES





Franchisee Copy - February 2020

# **PRICE GUIDE**

## **INDEX**



## Website Pricing

#### **New Websites**

#### Responsive sites

	Upfront payment	Head Office	Franchisee	Price Plan /mth	Head Office	Franchisee
Lite	£250	£60	£190	£25	£12.50	£12.50
Plus	£350	£85	£265	£35	£17.50	£17.50
Max	£450	£110	£340	£45	£22.50	£22.50
Shop	£600	£110	£490	£55	£27.50	£27.50

#### Contracts and mininum terms

	Minimum Term
Lite	24 months
Plus	24 months
Max	12 months
Shop	12 months

When upgrading, a new contract is started. In most cases the minimum term will be the standard 12 month minimum term for Max or Shop.

However, if the client is currently on the Lite or Plus package and there are more than 12 months remaining in the minimum term, the minimum term for the new contact will be adjusted to match. For example, if a client upgrades from Lite or Plus to Max or Shop after 9 months, the new contract will have a minimum term of 15 months.

## Additional Page Population

Total fee	Head Office	Franchisee
£35	£25	£10

### Additional Shop Page Population

	<u> </u>		
	Minimum Price	Maximum Price	Franchisee Commission (up to)
Add products			
to the shop	£1	£1,000	100%

Population of a CSV file which contains details and the names of categories and subcategories each product is within,

Please note: All prices are exclusive of 20% VAT

## **Upgrades**

#### **Package Upgrades**

(non-responsive to non-responsive or responsive to responsive)

	To Plus	Comsn	To Max	Comsn	To Shop	Comsn
Lite	£100	£100	£100	£100	£250	£250
Plus			£100	£100	£250	£250
Max					£150	£150

For websites signed up before 1st Oct 2019, the new monthly price plan will come into force on 1st Apr 2020 or at the end of the contract period if that is later.

#### **Responsive Upgrades**

(Includes a new design)

То	Total fee	Head Office	Franchisee	Price Plan /mth	Head Office	Franchisee
Lite	£190	£55	£135	£20	£10.00	£10.00
Plus	£260	£80	£180	£35	£17.50	£17.50
Max	£340	£105	£235	£40	£20.00	£20.00
Shop*	£340	£105	£235	£50	£25.00	£25.00

<sup>\*</sup>Total fee is £490 when upgrading from Lite, Plus or Max

#### With effect from 1st April 2020 for websites which are inside minimum term

То	Total fee	Head Office	Franchisee	Price Plan /mth	Head Office	Franchisee
Lite	£190	£55	£135	£20	£10.00	£10.00
Plus	£260	£80	£180	£35	£17.50	£17.50
Max	£340	£105	£235	£40	£20.00	£20.00
Shop*	£340	£105	£235	£50	£25.00	£25.00

<sup>\*</sup>Total fee is £490 when upgrading from Lite, Plus or Max

#### With effect from 1st April 2020 for websites which are outside minimum term

То	Total fee	Head Office	Franchisee	Price Plan /mth	Head Office	Franchisee
Lite	£190	£55	£135	£25	£12.50	£12.50
Plus	£260	£80	£180	£35	£17.50	£17.50
Max	£340	£105	£235	£45	£22.50	£22.50
Shop*	£340	£105	£235	£55	£27.50	£27.50

<sup>\*</sup>Total fee is £490 when upgrading from Lite, Plus or Max

## Re-designs

#### Websites signed up before 1st October 2019 which are inside minimum term

	Total fee	Head Office	Franchisee	Price Plan /mth	Head Office	Franchisee
Lite	£190	£55	£135	£20	£10.00	£10.00
Plus	£260	£80	£180	£35	£17.50	£17.50
Max	£340	£105	£235	£40	£17.50	£17.50
Shop	£340	£105	£235	£50	£25.00	£25.00

#### Websites signed up from 1st October 2019 and

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	Total fee	Head Office	Franchisee	Price Plan /mth	Head Office	Franchisee
Lite	£190	£55	£135	£25	£12.50	£12.50
Plus	£260	£80	£180	£35	£17.50	£17.50
Max	£340	£105	£235	£45	£22.50	£22.50
Shop	£340	£105	£235	£55	£27.50	£27.50

## **Domain Names**

#### **Standard Domains**

Top Level Extension	Monthly Cost
.co.uk	£1.00
.com	£2.00
.org.uk	£1.00
.me.uk	£1.00
.eu	£2.00
.org	£2.00
.net	£2.00
.biz	£2.00
.info	£2.00
.name	£2.00
.ltd	£2.00
.ltd.uk	£1.00
.plc.uk	£1.00
.uk	£1.00
.lancs.sch.uk	£1.00
.ie	£3.00
.devon.sch.uk	£1.00
.n-somerset.sch.uk	£1.00
.dublindiocese.ie	£1.00

#### **Premium Domains**

Top Level Extension	Monthly Cost
.academy	3.00
.builders	3.00
.church	3.00
.clothing	3.00
.co	3.00
.company	2.00
.de	2.00
.directory	2.00
.financial	3.00
.florist	3.00
.global	5.00
.healthcare	4.00
.london	2.50
.cn	3.00
.me	2.00
.com.cn	3.50
.mobi	2.50
.com.mx	2.00
.mx	4.00

## **Premium Domains** (continued)

Top Level Extension	Monthly Cost
.photography	£2.00
.plumbing	£4.00
.pub	£3.00
.restaurant	£5.00
.scot	£3.00
.solutions	£2.50
.technology	£2.50
.tips	£2.00
.today	£2.00
.training	£3.00
.tv	£4.00
.it	£2.00
.fit	£2.50
.uk.net	£4.00
.events	£2.50
.group	£2.50
.es	£2.00
.golf	£4.50
.coach	£4.00
.expert	£4.50
.construction	£3.00
.co.nz	£2.50
.gov.uk	£5.00
.marketing	£2.00
.nz	£3.00
.io	£3.50
.shop	£3.00
.club	£2.00
.online	£5.00
.uk.com	£3.00

## Email

## **Email Support & Extras**

Service	Cost
Additional 1GB space per email address	£1 per month
Telephone support for set-up of up to 5 e-mail accounts on a single device	£32
Mailbox restore	£25

## **Email Packages**

Storage Quota	1GB	10GB	30GB	50GB	100GB
Montly Price	£1.00	£2.50	£5.00	£7.50	£14.00

### **Extras Pricing & Descriptions**

#### Logo Design

	Minimum Price	Maximum Price	Franchisee Commission (up to)	Ava. on Lite
Full logo	£225	£350	£125	✓
			_	

Our designers will create an original typographical logo with a unique illustrated icon integrated into the design. The logo will be styled and coloured in line with your business.

Redraw logo	£60	£100	£40	✓		
Our designers will redraw your logo from a poor-quality image I required, leaving you with a high-resolution design.						

 Simple logo
 £60
 £100
 £40
 ✓

Our designers will create a unique typographical (text) logo that is styled and coloured in line with your business.

#### **Website Extras**

your customers.

	Minimum Price	Maximum Price	Franchisee Commission (up to)	Ava. on Lite		
Animations when scrolling	£60	£100	£40	×		
Bring your website to life with animated photos, icons, or graphics that slide in from one side of the page to the						

Basic holding page £48 N/A £4.80 ✓

Our designers will rcreate a simple holding page for your website, featuring your logo and contact details.

Before and after images £60 £100 £40 **X**Showcase your work with a before and after image slider. This allows you to easily compare two images by moving the slider over the 'before' image to reveal the 'after' result.

Fading images £30 £50 £20 ✓

Highlight your products, services, special offers and more with a slideshow of images that fade into one another.

Fly-out content £60 £100 £40 **X**Encourage visitors to fill out your contact or sign-up forms with this eye-catching feature. Your form wiill 'fly out' from the side of your website when clicked on.

Full-width animated gradient £20 £30 £10 X

Add visual interest to your website with an animated gradient, featuring two or more colours of your choice that blend into one another.

 Icons in navigation
 £120
 £160
 £40
 X

 Our designers will create custom icons for eac section on your website, making navigation as simple as possible for

Language translation tool\*^ £30 £60 £30 ✓

Let international visitors browse your website in their native language with this Google translation tool. \*This will be added free of charge if included in the initial website brief. ^Full list of languages not recommended on mobile

	Minimum Price	Maximum Price Fra	anchisee Commission (up to	o) Ava. on Lit
ead Forensics Code	£20	N/A	N/A	✓
lentify your anonymous websit	te visitors and access	their business inforn	nation with an integrated tra	acking code
om Lead Forensics.				
Iultiple image carousel	£30	£50	£20	✓
howcase your products, testim	onials, services and n	nore with a carousel :	slider, which displays conte	nt in an
ttention-grabbing and interacti	ve way.			
Iultiple language navigation	£60	£100	£40	×
lake your website accessible to	multi-national visitor	rs with a navigation n	nenu that provides a range	of language
lews ticker	£30	£50	£20	×
lighlight your latest news, speci	ial offers, or customer	r testimonials with th	is news ticker feature, which	h displays
nimated text on a loop.				
opup content	£60	£100	£40	×
rab your customers' attention				tab at the
ottom of your page and pop up	o as a message in the	middle of the screen	when clicked on	
			WHEN CHERCA ON.	
				1
	£30	£50	£20	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
		£50	£20	·
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creating an engaging customer experience. \* Videos will not autoplay on mobile devices.

#### Widgets

	Minimum Price	Maximum Price	Franchisee Commission (up to)	Ava. on Lite			
Care Quality Commission	£20	£30	£10	✓			
Display your CQC rating on your website to let customers know how well your organisation scored in your latest							
report with this widget.							

Insta	gram Cu	ırator		£2	"()			£30			£10	)		×	
C1	- 11	. ,	 			1.0	, ,,		_	. ,			, ,		

Show all your social media posts in one customised feed with the Curator widget - a great way to add your Instagram feed to your website.

**Eviivo** £20 £30 £10 **★** 

Make online bookings a hassle-free experience for your customers with this widget, designed for properties from hotels and B&Bs to pubs and event venues.

Free to Book £20 £30 £10 **X** 

Allow customers to make direct bookings on your website with this widget, which is ideal for hotels, B&Bs, guesthouses, hostels, holiday homes, and more.

HealCode £20 £30 £10 X

Make the booking experience seamless for your customers and get real-time schedule updates with this widget from MindBody.

Once booking £20 £30 £10 X

This widget makes it easy for your customers to schedule appointments without leaving your website, simplifying the booking process.

Owners Direct £20 £30 £10 X

Generate more enquiries from your website with this widget, which allows customers to check your property's availability and make a booking.

 Site Minder
 £20
 £30
 £10
 X

Simplify the booking experience with this widget from SiteMinder, which provides a customised, two-step reservation process for your customers.

TripAdvisor £20 £30 £10 X

Display your latest reviews and awards, promote your local area, or encourage customers to rate your business with a TripAdvisor widget.

Trustpilot £20 £30 £10 X

Showcase all the great reviews you've collected from your customers with the Trustpilot widget.

## Social Media Profile Design

	Price	Franchisee Commission				
Facebook profile design	£85	£25				
Our designers will create a custom cover image and profile for your Facebook business page that ties in with your						
wahsita dasian						

Twitter profile design	£85	£25					
Our designers will create a custom header image and profile picture for your Twitter account that ties in with your							
website design.							

YouTube profile design	£85	£25				
Our designers will create a custom header image and profile picture for your YouTube account that ties in with your						
website design.						

Facebook, Twitter, & YouTubeprofile design package	£220	£65
Our designers will create custom header images and p	profile pictures for your Facebook,	Twitter, and YouTube
accounts that tie in with you website design.		

## **Turnaround Times**

#### **New websites**

Lite, Plus, Max & Shop	14-17 days**
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#### Re-designs

Lite, Plus, Max & Shop 14-17 days**
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#### **Upgrades**

All Upgrade types 21 days
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#### Extra page population

Submitted with new sites	17 days*
Submitted for existing sites	7 days

#### **Extras**

S		Colour changes on scroll	Fading images	Fly-out form	Full logo	
Full-width			Multiple language nav	New Tickers	Redraw logo	
Scrolling images	Simple logo	Slide-in animation	Styled tables		Vector icon animation	7 days

## Social Media design

Facebook, Twitter or YouTube Design	7 days
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#### **Bespoke Development**

Please contact us for an estimated time of completion before submitting the job

## Bespoke Development

#### **Commission Structure**

Set Value	Commission	
Up to £250	25%	
Up to £1,000	As above plus 20% on the additional £750	
Up to £2,000	As above plus 15% on the additional £1,000	
Over £2,000	As above plus 10% on the additional £2,000	

<sup>\*</sup>Dependent on number of pages submitted – please check.

<sup>\*\*</sup>At date of issue

